



Oakland Community College
Postsecondary Credit Agreement

This Postsecondary Credit Agreement is made and entered into as of August 1, 2024, by the Michigan Department of Education (MDE) and Oakland Community College (OCC). The agreement is for state-approved secondary career technical education (CTE) programs. Separate agreements should be submitted for each state-approved CTE secondary CIP Code number.

Purpose of this Agreement:

- 1) Expand educational opportunities for high school students allowing them to earn postsecondary credits.
- 2) Eliminate unnecessary duplication of course materials and instruction.
- 3) Maximize the use of resources for students to complete programs as efficiently as possible.
- 4) Support postsecondary enrollment, retention, and completion.

Aligned Postsecondary Programs and Courses:

Category	Name/CIP Code
State-Approved CTE Secondary Program Name	Specialized Merchandising, Sales, and Marketing Operations, Other
State-Approved CTE Secondary CIP Code Number	52.1999
Perkins Approved at Postsecondary Level (if applicable)	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>
Postsecondary CIP Code Number (if applicable)	52.1999
Postsecondary CIP Code Name (if applicable)	Specialized Merchandising, Sales, and Marketing Operations, Other
Web Link for Postsecondary Program of Study	https://www.oaklandcc.edu/program-plan/mgt.bus.aas

Aligned Postsecondary Courses:

Credit for students is approved for the following course(s) based upon the passage of the relevant CTE course/program or corresponding credentialing exams. All conditions and requirements must be fulfilled.

High School Course or Industry Credential	Postsecondary Course Name	Postsecondary Course Number	Credits
Specialized Merchandising, Sales, and Marketing Operations, Other	Marketing Fundamentals	BUS 2640	3



Participating Partners:


Oakland Community College is pleased to be able to provide statewide postsecondary credit agreements to benefit Michigan high school students by partnering with the Michigan Department of Education, Office of Career and Technical Education, and state-approved secondary career and technical education programs.

Approval Signatures:

Michigan Department of Education
608 West W. Allegan Street
P.O. Box 30712
Lansing, MI 48909

Oakland Community College
2900 Featherstone Road
Auburn Hills, MI 48326

Dr. Brian Pyles
State Director
Office of Career and Technical Education

Signature: 
Date: 7/30/24

Name: Dr. Jennifer Berne
Title: Provost

Signature: *Jennifer Berne, Ph.D.*
Date: 7/19/24

Implementation date: August 2024

Expiration date (Recommended for five years): August 1, 2029

For questions regarding this agreement, please email SecondaryPartnerships@oaklandcc.edu